



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: July 13, 2026

SUBJECT

Consider recommending adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the approval of a first amendment to a contract between the City of Denton and Samsara Inc., amending the contract approved by City Council on June 3, 2025, in the not-to-exceed amount of \$434,929.00; said first amendment to provide additional devices for the light duty vehicles for the Solid Waste and Recycling Department; providing for the expenditure of funds therefor; and providing an effective date (File 8679 – providing for an additional first amendment expenditure amount not-to-exceed \$73,685.00, with the total contract amount not-to-exceed \$508,614.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Support Healthy and Safe Communities.

INFORMATION/BACKGROUND

The Solid Waste and Recycling Department is requesting this amendment to support the installation of additional monitoring and tracking devices within the light-duty truck fleet. These devices are vital tools for enhancing overall fleet management and operational effectiveness. They improve driver safety monitoring, provide real-time visibility into vehicle and equipment activity, and strengthen accountability across all daily operations. They also ensure that comprehensive, accurate data is consistently captured for fleet-related reporting and analysis.

By expanding this technology to more vehicles, the department will be able to optimize route efficiency, reduce operational risks, and further support timely, data-driven decision-making. Implementing this amendment will help maintain reliable service delivery while advancing the department’s long-term safety, performance, and operational improvement goals.

Description	Cost
October 2026-2027	\$18,359.42
October 2027-2028	18,359.42
October 2028-2029	18,359.42
November 2029-June 2030	6,119.81
Shipping	246.78
Subtotal	\$61,444.85
Contingency (New Vehicles)	12,240.15
Total	\$73,685.00

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 3, 2025, City Council approved a contract with Samsara Inc., in the not-to-exceed amount of \$434,929 (Ordinance 25-994).

RECOMMENDATION

Award Amendment No. 1 with Samsara Inc., for additional devices for the light duty vehicles for the Solid Waste and Recycling Department, in a not-to-exceed amount of \$73,685, for a total amended contract amount of \$508,614.

PRINCIPAL PLACE OF BUSINESS

Samsara Inc.
San Francisco, CA

ESTIMATED SCHEDULE OF PROJECT

This contract expires June 3, 2030.

FISCAL INFORMATION

These services will be funded from Solid Waste & Recycling Department account 660001.7803. Purchase Order #214222 will be revised to include the first amendment amount of \$73,685. The total amended amount of this contract is \$508,614.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Original Ordinance
Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Adrian Hill, 940-349-8061.

Legal point of contact: Leah Bush at 940-349-8333.