



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

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## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Cassey Ogden  
**DATE:** May 7, 2024

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with GT Distributors, Inc., through the Buy Board Cooperative Purchasing Network Contract # 698-23, for the purchase of public safety equipment and supplies for the Denton Police and Fire Departments; providing for the expenditure of funds therefor; and providing an effective date (File 8541 – awarded to GT Distributors, Inc., in the not-to-exceed amount of \$3,500,000.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Support Healthy and Safe Communities.

### **INFORMATION/BACKGROUND**

The purpose of this agenda item is to request Council's approval for expenses to purchase public safety equipment and related supplies for the Police and Fire Departments from GT Distributors, Inc. This action does not encumber funds; however, the agreement will establish set pricing for goods, for a specific term which are ordered annually on an as-needed basis by both departments.

As the Police Department continues to improve its Use-of-Force training efforts, ammunition and simunition (non-lethal training ammunition) will be required. Duty and practice ammunition, in addition to simunition, is regularly utilized by officers and recruits to carry while on duty, used for practice during Force on Force reality-based training, quarterly training, and for use when attending various classes offered at the training academy. Police officers are required by state statute and departmental policy to qualify annually on all weapons they are authorized to carry, including handguns, shotguns, less lethal, and rifles.

The remaining items purchased within the contract will be designated for the Fire Marshal's Office within the Fire Department to purchase protective equipment, which will include but not be limited to; body armor, holsters, helmets, belts, and additional duty gear.

This contract offers the lowest price and can provide public safety equipment and supplies that meet the currently anticipated needs of the Police and Fire departments. Pricing obtained through the Buy Board Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102. Utilizing the Buy Board contracts provides for volume discount pricing as well as the earliest delivery of ammunition in a limited market supply.

In previous years, the Police Department has primarily purchased ammunition from GT Distributors under this contract. There has been a 25% increase in ammo cost in the past three (3) years which has not been addressed. Additionally, we've seen a 10% increase in sworn personnel. As the department continues to grow, the number of officers needing training with both ball ammunition, simunition, and issued duty rounds will also increase. Also added to this contract will be less lethal ammunition (rubber impact and crowd control munitions) to supply the department's SWAT and Mobile Field Force Operations. As well, the department has previously used a different vendor for body armor purchases. The department's Uniform Committee, after research and field-testing multiple options, has recommended a new body armor made by Safariland. This also increases the amount for GT Distributors as they are the vendor for this manufacture in the metroplex.

**Police Department Cost Breakdown**

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Total</b>
<b>Ammo</b>	\$305,135	\$350,030	\$401,237	\$460,061	\$527,639	\$2,044,102
<b>Body Armor</b>	357,037	28,003	220,061	67,676	51,341	724,118
<b>Total Spend</b>	\$662,172	\$378,033	\$621,298	\$527,737	\$578,980	\$2,768,220

**Police Department Ammunition Plan**

<b>Year</b>	<b>Ammo</b>	<b>Gas</b>	<b>Impact</b>	<b>Year Total</b>
<b>1</b>	\$292,785	\$8,600	\$3,750	\$305,135
<b>2</b>	\$337,062	9,030	3,938	350,030
<b>3</b>	\$387,621	9,482	4,134	401,237
<b>4</b>	\$445,764	9,956	4,341	460,061
<b>5</b>	\$512,628	10,453	4,558	527,640
<b>Line Total</b>	\$1,975,860	\$47,521	\$20,721	
<b>Total Spend</b>	\$2,044,102			

**Police Department Body Armor Plan**

	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Total Spend</b>
<b>PD Vests</b>	\$259,037	\$28,003	\$112,016	\$67,676	\$51,341	
<b>SWAT Vests</b>	98,000	0	108,045	0	0	
<b>Year Total</b>	\$357,037	\$28,003	\$220,061	\$67,676	\$51,341	724,118
<b>PD Vest Estimates</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	
<b>Replacements</b>	93	7	43	24	17	
<b>New Hires</b>	18	5	5	5	5	

Pricing obtained through the Buy Board Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On February 1, 2005, Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

**RECOMMENDATION**

Award a contract with GT Distributors, Inc., for the purchase of public safety equipment and supplies for the Denton Police and Fire Departments, in a not-to-exceed amount of \$3,500,000.

**PRINCIPAL PLACE OF BUSINESS**

GT Distributors, Inc.  
Austin, TX

**ESTIMATED SCHEDULE OF PROJECT**

This Buy Board contract expires on March 31, 2026.

**FISCAL INFORMATION**

These products and services will be funded through the respective departmental budgets on an as-needed basis. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed. Below is the projected spend for this contract.

<b>Department</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Total</b>
Police	\$662,172	\$378,033	\$621,298	\$527,737	\$578,980	\$2,768, 220
Fire	60,000	60,000	60,000	60,000	60,000	300,000
Contingency	81,780	87,500	87,500	87,500	87,500	431,780
<b>Total</b>						<b>\$3,500,000</b>

**EXHIBITS**

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Cooperative Price
- Exhibit 3: Ordinance

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Derek Bradford, 940-349-7827.

Legal point of contact: Marcella Lunn at 940-349-8339.