



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Christine Taylor  
**DATE:** August 5, 2025

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Mobile Wireless, LLC, through The Interlocal Purchasing System (TIPS) Cooperative Program Contract No. 210101 for the purchase of the annual maintenance and support of NetMotion software to provide a virtual private network for mobile data computers for the Technology Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8869 – awarded to Mobile Wireless, LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$175,000.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Pursue Organizational Excellence and Collaborative and Respectful Leadership.

### **INFORMATION/BACKGROUND**

NetMotion software is a secure access solution necessary for field workers in Public Safety and Denton Municipal Electric to connect their mobile computer units to the city network while out in the field. City of Denton, as well as many other cities, have been using NetMotion for this purpose for many years, as it is a trusted, dependable solution for this specific purpose.

Below are the estimated expenditures along with a 20% contingency that will provide additional spending authority for growth for new licenses and subscriptions:

Project Description	Estimated 5-Year Expenditure
Year 1	\$26,200.82
Year 2	28,034.88
Year 3	29,997.32
Year 4	32,097.13
Year 5	34,343.93
Contingency for additional support hours	24,325.92
<b>Total</b>	<b>\$175,000.00</b>

Pricing obtained through The Interlocal Purchasing System has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On May 17, 2011, City Council approved the interlocal agreement with The Interlocal Purchasing System (Ordinance 2011-082).

### **RECOMMENDATION**

Award a contract with Mobile Wireless, LLC, for the purchase of the annual maintenance and support of NetMotion software to provide a virtual private network for mobile data computers for the Technology Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$175,000.

### **PRINCIPAL PLACE OF BUSINESS**

Mobile Wireless, LLC  
Plano, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This TIPS contract expires on May 31, 2026.

### **FISCAL INFORMATION**

These services will be funded through Technology Services Operating Infrastructure budget 830200.7803. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$175,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

### **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Pricing Index  
Exhibit 3: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Leisha Meine, 940-349-7823.

Legal point of contact: Marcella Lunn at 940-349-8333.