



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Cassey Ogden
DATE: May 2, 2023

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with OW Investors, LLC dba Mars Company, for a meter test bench and mobile testers for the Water Meter Department; providing for the expenditure of funds therefor; and providing an effective date (IFB 8173 – awarded to OW Investors, LLC dba Mars Company, for three (3) years, with the option for two (2) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$796,435.00). [The Public Utilities Board recommends approval \(7 - 0\).](#)

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

This is an upgrade to our current computerized automated gravimetric water meter indoor test bench and field testers. The current test bench is over 25 years old and is not compliant with current American Water Works Association (AWWA) standards. Water Metering needs a test bench with more capacity to meet the current and future number of connections in the system and a field and indoor unit that are compatible, using the same software and database.

Project Description	Total Expenditure
Truck-Mounted Mobile Meter Test System	\$83,121.00
Test Bench System	\$228,390.00
Software Suite	\$262,560.00
Installation Training	\$86,988.00
Maintenance/Software-5 Year Spend	\$85,376.00
Additional Cost-Repair/Replacement Parts	\$50,000.00
Total Cost	\$796,435.00

Invitation for Bids was sent to 206 prospective suppliers of this item, including two (2) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download, and advertised in the local newspaper. One (1) bid was received, and references were checked to ensure the vendor can provide the services requested in the Scope of Work. The department is awarding the contract to OW Investors, LLC dba Mars Company.

NIGP Code Used for Solicitation:	890 -Water Supply, Groundwater, Sewage Treatment, and Related Equipment (Not for Air Conditioning, Steam Boiler, or Laboratory Reagent Water)
Notifications sent for Solicitation sent in IonWave:	206
Number of Suppliers that viewed Solicitation in IonWave:	13
HUB-Historically Underutilized Business Invitations sent out:	9
SBE-Small Business Enterprise Invitations sent out:	68
Responses from Solicitation:	1

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 24, 2023, the Public Utilities Board (PUB) recommended this item to the City Council for consideration.

RECOMMENDATION

Award a contract with OW Investors, LLC dba Mars Company, for a meter test bench and mobile testers for the Water Meter Department, in a three (3) year, with the option for two (2) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$796,435.

PRINCIPAL PLACE OF BUSINESS

OW Investors, LLC dba Mars Company
Ocala, FL

ESTIMATED SCHEDULE OF PROJECT

This is an initial three (3) year contract with options to extend the contract for two (2) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items/services will be funded from Water Meter account 630515517.1350.40100. Requisition #159000 has been entered into the Purchasing software system in the amount of \$796,435.00 The budgeted amount for this item is \$796,435.

EXHIBITS

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: LLC Members
- Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Casey Bowles, 940-349-8489.

Legal point of contact: Marcella Lunn at 940-349-8333.