



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Cassey Ogden
DATE: January 14, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Aerosimple LLC, for Airport Management Software for the Denton Enterprise Airport; providing for the expenditure of funds therefor; and providing an effective date (RFP 8583 – awarded to Aerosimple LLC, for three (3) years, with the option for one (1) additional two (2) year extension, in the total five (5) year not-to-exceed amount of \$64,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Pursue Organizational Excellence and Collaborative and Respectful Leadership.

INFORMATION /BACKGROUND

The City of Denton has selected Aerosimple LLC through an RFP process, for its comprehensive airport management software solution, chosen for its robust capabilities in enhancing operational efficiency, safety management, and regulatory compliance at Denton Enterprise Airport. Aerosimple’s solution aligns closely with the City’s objectives to modernize airport processes, ensuring secure, reliable, and streamlined management across multiple core areas.

Operations and Safety Management

Aerosimple’s platform will transform airfield operations by automating inspections, streamlining work order processing, and providing real-time updates for stakeholders. The solution includes modules for logging operational data, conducting airfield condition reports, and managing safety protocols in compliance with FAA and ICAO standards.

Work and Resource Optimization

The software will support Denton’s maintenance and work order needs with tools to schedule and monitor tasks, track preventative maintenance, and allocate resources efficiently. These features will reduce response times and enhance operational effectiveness.

Tenant and Permit Management

The platform centralizes tenant communications and simplifies the permit process, supporting functions for lease compliance, invoicing, and payment tracking. This will improve tenant interactions and enhance administrative efficiency.

□ Environmental Compliance and Sustainability

Aerosimple’s environmental management capabilities include tracking wildlife incidents, managing foreign object debris, and scheduling environmental inspections. The platform also supports sustainability initiatives, helping Denton’s airport comply with environmental regulations while monitoring its ecological impact.

□ Data Security and Disaster Recovery

Recognizing the importance of data security, Aerosimple’s system incorporates 512-bit encryption, multi-factor authentication, and secure data hosting on Amazon Web Services (AWS). Additionally, the disaster recovery plan ensures operational continuity with automated daily backups and a dedicated response protocol for critical incidents.

□ Data Analytics and Predictive Maintenance

The platform features advanced analytics for data-driven decision-making and predictive maintenance, using data insights to foresee maintenance needs and prevent operational delays. Customizable dashboards and reports will provide stakeholders with easy access to key performance indicators, aiding proactive airport management.

Aerosimple was chosen for its proven experience in airport management and its comprehensive, secure platform that can meet the Airport’s operational demands. Their extensive support, training resources, and client-focused approach will help ensure a smooth implementation process. Aerosimple’s solution not only meets the technical requirements set by the City of Denton but also enhances the airport’s resilience, safety, and ability to manage growth effectively.

Request for Proposals was sent to 376 prospective suppliers of this item, including 13 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Six (6) proposals were received and evaluated based upon published criteria including compliance with specifications, probable performance, schedule, and price. Based upon this evaluation, Aerosimple LLC was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	958 - (Service Only) - Management Services
Notifications sent for Solicitation sent in IonWave:	376
Number of Suppliers that viewed Solicitation in IonWave:	9
HUB-Historically Underutilized Business Invitations sent out:	50
SBE-Small Business Enterprise Invitations sent out:	167
Responses from Solicitation:	6

RECOMMENDATION

Award a contract with Aerosimple LLC, for Airport Management Software for the Denton Enterprise Airport, in a three (3) year, with the option for one (1) additional two (2) year extension, in the total five (5) year not-to-exceed amount of \$64,000.

PRINCIPAL PLACE OF BUSINESS

Aerosimple, LLC
Sheridan, WY

ESTIMATED SCHEDULE OF PROJECT

This is an initial three (3) year contract with options to extend the contract for one (1) additional two (2) year periods, with all terms and conditions remaining the same. Implementation is anticipated to take approximately twelve (12) weeks.

FISCAL INFORMATION

These services will be funded through the Outside Contract Services account 680001.7879. Requisition #168464 has been entered into the Purchasing software system in the amount of \$12,000. The budgeted amount for this item is \$64,000. Payments are structured at \$12,000 per year for the first three (3) years, supporting unlimited users, and increasing to \$14,000 per year, for the fourth and fifth years.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Pricing Evaluation

Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Ryan Adams, 940-349-7744.

Legal point of contact: Marcella Lunn at 940-349-8333.