UNITED STATES COLD STORAGE TEXAS ENTERPRISE ZONE PROJECT NOMINATION

ERICA SULLIVAN

ECONOMIC DEVELOPMENT PROGRAM ADMINISTRATOR

ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

SEPTEMBER 10, 2025



TEXAS ENTERPRISE ZONE (TEZ) PROGRAM OVERVIEW

- TEZ is a State economic development tool to promote job creation and capital investment in economically distressed areas.
 - The program requires a partnership with local communities through the local nomination/designation process.
- Successful applicants are eligible to apply for state sales and use tax refunds on qualified expenditures.
- The program provides reimbursements according to the level of capital investment and number of jobs created/ retained for economically disadvantaged individuals or veterans.
 - Enterprise Projects may be located either within or outside of a designated Enterprise Zone, but project criteria are variable based on location.

TEXAS ENTERPRISE ZONE PROGRAM OVERVIEW

Level of Capital Investment	Maximum Number of Jobs Allocated	Maximum Potential Refund	Maximum Refund Per Job Allocated
Half Enterprise Project \$40,000 to \$5,000,000 or more	250	\$625,000	\$2,500
Enterprise Project \$5,000,000 to \$149,999,999	500	\$1,250,000	\$2,500
Double Jumbo Project \$150,000,000 to \$249,999,999	500*	\$2,500,000	\$5,000
Triple Jumbo Project \$250,000,000 or more	500*	\$3,750,000	\$7,500

^{*}Double and Triple Jumbo Projects may not count retained jobs for benefit. A Double Jumbo and Triple Jumbo Project must create at least 500 jobs.

- Potential incentive value is calculated by:
 - Determining the capital investment level.
 - Multiplying the potential number of jobs created by the maximum refund per job (according to the level of capital investment).

TEXAS ENTERPRISE ZONE PROGRAM PROCESS

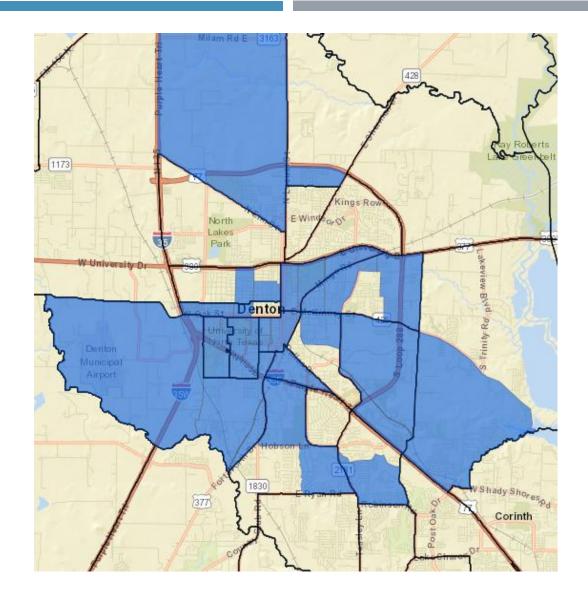
- To apply for TEZ, a project must seek nomination from the local community.
 - Communities have limited number of project designations, and the state has a maximum number of designations that can be awarded in the biennium.
- Denton held a public hearing and adopted Ordinance 18-1366 in 2018, which confirmed Denton's participation in the TEZ program and allows Denton to make nominations by resolution.

TEXAS ENTERPRISE ZONE PROGRAM CRITERIA

- Project designations are good for 5 years.
- Jobs must work 1,820 hours minimum per year.
- Jobs must exist through end of designation period, or at least 3 years after the date on which a state benefit is received, whichever is later.
- State application deadlines are the first working day of March, June, September, and December.

TEZ PROGRAM CRITERIA

- Projects can be physically inside or outside an Enterprise Zone.
 - •Inside: Company commits that 25% of employees will meet economically disadvantaged criteria, be residents of an enterprise zone, or be veterans.
 - **Outside:** Company commits that 35% of employees will meet economically disadvantaged criteria, be residents of an enterprise zone, or be veterans.



EDP25-025; September 10, 2025

PROPOSED NOMINEE: UNITED STATES COLD STORAGE, LP

- United States Cold Storage, LP (USCS) has submitted a request to the City for consideration of nomination to TEZ as an Enterprise Project.
- USCS will be investing approximately \$35 million at the Denton USCS facility.
 - Investment in a 100,000 square foot expansion
 - Machinery, equipment and tooling to support capacity

PROJECT ELIGIBILITY

- Current facility is located within an Enterprise Zone.
 - USCS is proposing to invest \$35 million in machinery and equipment and an office and facility renovation to expand plant capacity.
- Project is an Enterprise Project:
 - Investment of \$5M to \$149.99M
 - Max Jobs Allocated: 500 (\$2,500/job)
 - Max Potential Refund: \$1,250,000
 - USCS estimated refund: \$800,000
- City must nominate project





BENEFITS

■ To USCS:

A state sales and use tax refund of up to \$800,000 (320 full-time jobs X \$2,500 per job)

To Denton:

- 25% of new jobs created or existing positions that turn over will be filled by people who are either economically disadvantaged, are residents of an enterprise zone within the City's jurisdiction, or are veterans.
- Nominating USCS enables Denton to assist the company in receiving state tax refunds.
- Nominating USCS to the program has no fiscal impact to the City of Denton.

STAFF RECOMMENDATION AND NEXT STEP

- EDPB recommend that City Council approve a Resolution nominating United States Cold Storage as an Enterprise Project.
- Next Step: City Council Individual Consideration Future City Council Meeting upon completion of the company's state application



QUESTIONS?