



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

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## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Cassey Ogden  
**DATE:** January 27, 2025

### **SUBJECT**

Consider recommending the adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Bond Equipment Company, Inc., through the Buy Board Cooperative Network Contract No. 723-23, for the purchase and repair of Battle Motors Refuse Trucks for the Fleet Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8721 – awarded to Bond Equipment Company, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$18,690,000.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

### **INFORMATION/BACKGROUND**

The proposed contract with Bond Equipment Company, Inc. will be utilized by the Fleet Services Department to maintain, repair, and acquire medium and heavy-duty assets. These assets include Battle Motors refuse trucks for Solid Waste. Reliable refuse trucks are essential for waste collection and disposal; any downtime caused by vehicle malfunctions or acquisition delays can disrupt these services. Bond Equipment Company, Inc. will assist in supporting timely repairs and maintenance, minimizing vehicle downtime, and enabling seamless operations.

Additionally, the proposed contract streamlines the procurement of trucks and parts, allowing the City to address current needs and future growth. The contract supports scalable operations, enabling the City to adapt to evolving requirements while maintaining high service standards, ensuring essential public services remain reliable and efficient. Furthermore, it supports robust asset management by providing better cost and performance oversight while ensuring uninterrupted service delivery to departments essential to public infrastructure and resident services.

The contract value is calculated based on historical spending trends and accommodates anticipated growth in service requirements and vehicle acquisitions. New fleet additions required by departments to meet evolving needs are approved through the Capital Improvement Budget.

**Estimated Contract Expenses**

<b>Category</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Total</b>
Asset Additions	\$610,000	\$630,000	\$650,000	\$1,330,000	\$1,370,000	\$4,590,000
Asset Replacements	3,040,000	3,130,000	1,290,000	660,000	3,080,000	11,200,000
Repair Services	380,000	390,000	400,000	410,000	430,000	2,010,000
<b>Sub Total</b>	<b>\$4,030,000</b>	<b>\$4,150,000</b>	<b>\$2,340,000</b>	<b>\$2,400,000</b>	<b>\$4,880,000</b>	<b>\$17,800,000</b>
Contingency 5%	201,500	207,500	117,000	120,000	244,000	890,000
<b>Total</b>	<b>\$4,231,500</b>	<b>\$4,357,500</b>	<b>\$2,457,000</b>	<b>\$2,520,000</b>	<b>\$5,124,000</b>	<b>\$18,690,000</b>

Pricing obtained through the Buy Board Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

**PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On February 1, 2005, City Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

**RECOMMENDATION**

Award a contract with Bond Equipment Company, Inc., for the purchase and repair of Battle Motors Refuse Trucks for the Fleet Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$18,690,000.

**PRINCIPAL PLACE OF BUSINESS**

Bond Equipment Company, Inc.  
Dallas, TX

**ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This Buy Board contract expires on November 30, 2026.

**FISCAL INFORMATION**

Repair services will be funded through Fleet Services operating budget 820100.7879. Equipment purchases will be funded through the Capital Improvement Budget. Requisitions will be entered on an as-needed basis. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

**EXHIBITS**

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Presentation
- Exhibit 3: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Tom Gramer, 940-349-7467.

Legal point of contact: Marcella Lunn at 940-349-8333.