



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

ACM: Christine Taylor

DATE: September 9, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Safe Software Inc., for the purchase of the Feature Manipulation Engine (FME) for the Technology Services Department, which is the sole provider of this software, in accordance with Texas Local Government Code 252.022, which provides that procurement of commodities and services that are available from one source are exempt from competitive bidding, and if over \$50,000, shall be awarded by the governing body; providing for the expenditure of funds therefor; and providing an effective date (File 8756 – awarded to Safe Software Inc., for one (1) year, with the option for three (3) additional one (1) year extensions, in the total four (4) year not-to-exceed amount of \$125,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Pursue Organizational Excellence and Collaborative and Respectful Leadership.

INFORMATION/BACKGROUND

The Feature Manipulation Engine (FME) software is designed to develop integrations between various systems to automate and build intelligent workflows. This software offers a unique combination of capable integrations, combined with a drag-and-drop development interface. This unique combination includes ESRI, SQL, XML, Excel, JSON, text, and SharePoint. Specifically, the ESRI integrations are unique and proprietary to FME.

Applications in the city must be capable of interfacing with other City software and systems. An application with limited integration capabilities would necessitate the acquisition of multiple software solutions, significantly complicating the integration process and compromising long-term reliability. Furthermore, custom-scripted integrations are costlier to develop, maintain, and update over time. Additionally, this software plays a critical role in facilitating data transfer between JDE and other systems. FME provides these capabilities in a no-coding platform that allows City technology staff to manage and change application integrations.

Below are the estimated expenditures along with a contingency that will provide additional spending authority for potential new system integrations.

Years of Internet Service	Estimated Four (4) Year Expenditure
Year 1	\$21,750.00
Year 2	25,000.00
Year 3	30,000.00
Year 4	35,000.00
Contingency for additional support	13,250.00
Total Contract NTE Amount:	\$125,000.00

Section 252.022 of the Local Government Code provides that procurement of sole source commodities and services are exempt from competitive bidding, if over \$50,000, shall be awarded by the governing body.

RECOMMENDATION

Award with a contract to Safe Software Inc., as a sole source supplier, for the purchase of the Feature Manipulation Engine (FME) for the Technology Services Department, in a one (1) year, with the option for three (3) additional one (1) year extensions, in the total four (4) year not-to-exceed amount of \$125,000.

PRINCIPAL PLACE OF BUSINESS

Safe Software Inc.
BC, Canada

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for three (3) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These services will be funded from Technology Services operating account 830400.7803. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$125,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Leisha Meine, 940-349-7823.

Legal point of contact: Marcella Lunn at 940-349-8333.