



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: March 4, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with ROMCO Equipment Co., LLC, through the Buy Board Cooperative Network Contract Nos. 685-22 and 740-24, for authorized repair services, purchases, and rentals of Volvo construction equipment for the Fleet Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8727 – awarded to ROMCO Equipment Co., LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$5,313,000.00). [The Public Utilities Board recommends approval \(5 - 0\).](#)

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

The proposed contract will be utilized by the Fleet Services Department to repair, procure, and rent Volvo construction equipment for various departments including Beneficial Reuse, Wastewater, Drainage, and Solid Waste. The City's current inventory includes seven pieces of Volvo equipment, which are actively utilized across these departments. This quantity may increase as departmental requirements evolve and new fleet additions are approved through the Capital Improvement Budget. Examples of the equipment to be acquired include wheel loaders and excavators that will be primarily utilized for the movement of fine bulk materials such as sand, dirt, or debris during construction.

Furthermore, establishing this contract for rental and repair services for Volvo equipment acknowledges the importance of minimizing downtime for essential equipment and maintaining operational efficiency. The inclusion of rental options allows departments to respond to fluctuating demands and project-specific needs without incurring long-term commitments. This contract supports uninterrupted service delivery, critical for departments with operational responsibilities that directly impact the City's infrastructure and services.

The contract value has been determined through analysis of historical spending levels and future needs, ensuring that the agreement provides adequate funding to support anticipated fleet expansion and the associated maintenance services.

Estimated Contract Expenses

Category	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	Total
Asset Additions	\$330,000	\$340,000	\$350,000	\$720,000	\$740,000	\$2,480,000
Asset Replacements	330,000	340,000	700,000	360,000	370,000	2,100,000
Repair Services	70,000	80,000	90,000	110,000	130,000	480,000
Sub Total	\$730,000	\$760,000	\$1,140,000	\$1,190,000	\$1,240,000	\$5,060,000
Contingency 5%	36,500	38,000	57,000	59,500	62,000	253,000
Total	\$766,500	\$798,000	\$1,197,000	\$1,249,500	\$1,302,000	\$5,313,000

Pricing obtained through the Buy Board Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On February 1, 2005, City Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

On February 24, 2025, the Public Utilities Board (PUB) recommended this item to the City Council for consideration.

RECOMMENDATION

Award a contract with ROMCO Equipment Co., LLC, for authorized repair services, purchases, and rentals of Volvo construction equipment for the Fleet Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$5,313,000.

PRINCIPAL PLACE OF BUSINESS

ROMCO Equipment Co., LLC
Houston, TX

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. Buy Board contract 685-22 expires on November 30, 2025, and 740-24 expires on June 30, 2027.

FISCAL INFORMATION

Repair services will be funded through Fleet Services operating budget 820100.7879. Equipment purchases will be funded through the Capital Improvement Budget. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$5,313,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Presentation
- Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Tom Gramer, 940-349-7467.

Legal point of contact: Marcella Lunn at 940-349-8333.