



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: March 3, 2026

SUBJECT

Consider adopting an ordinance of the City of Denton, a Texas home-rule municipal corporation, rejecting any and all competitive proposals under RFP 8919 for Health Individual and Aggregate Stop Loss Insurance for the Human Resources Department; and providing an effective date (RFP 8919).

INFORMATION/BACKGROUND

The City requested competitive proposals for Individual and Aggregate Stop Loss (Reinsurance) Insurance coverage. Stop loss helps to protect the City from catastrophic health claims by providing a cap on medical care expenses paid out by the City on behalf of employees, retirees, and dependents who are covered under the health plan.

A Request for Proposal for these services was issued on September 17, 2025. One (1) proposal was received and submitted by DBK Health Inc. Following a thorough evaluation of the proposal as well as the renewal terms provided by the current vendor, UnitedHealthcare Services Inc. (UHC), the City started negotiations with UHC instead of negotiating with DBK Health. Through these negotiations, the City requested adjustments to the proposed renewal amount, and UHC agreed to amend the increase to a more acceptable level. These contractual guarantees remain in place through the end of the contract period on December 31, 2028.

In accordance with the Local Government Code 252.043, the City Council may reject any and all bids.

RECOMMENDATION

Staff recommends rejection of all proposals for RFP 8919 for Health Individual and Aggregate Stop Loss Insurance for the Human Resources Department.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Ordinance

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Sara Kjos, 940-349-7864.

Legal point of contact: Leah Bush at 940-349-8333.