

**Exhibit 2**  
**RFP 8769 - Pricing Evaluation for City-Wide Full Service Boot Program**

Respondent's Business Name:					Boot Barn, Inc.		Tyndale Company, Inc.		ETX Safety Source	
Principal Place of Business (City and State):					Irvine, CA		Pipersville, TX		Ben Wheeler, TX	
Line #	Item #	Construction Unit	UOM	Est Annual Qty	Unit Price	Extended Price	Unit	Extended	Unit	Extended
<b>Ariat</b>										
1	L9NZZ	6" Treadfast Waterproof Steel Toe Work Boot	Pair	14	\$139.95	\$1,959.30	\$121.75	\$1,704.50	\$99.25	\$1,389.50
2	L9HFZ	9" Women's Composite Toe Pull-On Boots, Uninsulated	Pair	14	\$148.70	\$2,081.80	\$150.60	\$2,108.40	no bid	\$2,108.40
3	L9MWX	Rebar Lift Women's 6" Composite Toe Work Boot	Pair	14	\$144.45	\$2,022.30	\$155.10	\$2,171.40	\$135.20	\$1,892.80
4	L9MWZ	6" Edge LTE Chukka Waterproof Composite Toe Work Boot	Pair	14	\$144.45	\$2,022.30	\$164.15	\$2,298.10	\$135.20	\$1,892.80
5	L9BEX	10" Sierra Steel Toe Boot, Uninsulated	Pair	14	\$144.45	\$2,022.30	\$174.05	\$2,436.70	\$144.00	\$2,016.00
6	L9MXZ	6" Rebar Composite Toe Boot	Pair	14	\$161.45	\$2,260.30	\$174.05	\$2,436.70	\$152.00	\$2,128.00
7	L9MYX	8" Rebar Composite Toe Boot	Pair	14	\$169.95	\$2,379.30	\$183.10	\$2,563.40	\$160.00	\$2,240.00
8	L9BDX	11" WorkHog Wide Square Steel Toe Boot, Uninsulated	Pair	14	\$186.99	\$2,617.86	\$202.05	\$2,828.70	\$172.00	\$2,408.00
9	L9MSZ	11" Waterproof Square Composite Toe Work Boot	Pair	13	\$174.20	\$2,264.60	\$226.40	\$2,943.20	no bid	\$2,943.20
<b>Blaklader</b>										
10	L9CZX	6" Elite Composite Toe Safety Boot	Pair	5	\$161.50	\$807.50	\$161.45	\$807.25	\$136.00	\$680.00
11	L9CYX	6" Elite Freelock Waterproof Boot	Pair	5	\$161.49	\$807.45	\$178.60	\$893.00	\$152.00	\$760.00
12	L9CXX	8" Elite Insulated Waterproof Composite Toe Boot	Pair	5	\$182.74	\$913.70	\$196.65	\$983.25	\$168.00	\$840.00
<b>Carhartt</b>										
13	L9ACC	6" Rugged Flex Composite Toe Boot	Pair	14	\$144.49	\$2,022.86	\$138.85	\$1,943.90	\$136.00	\$1,904.00
14	L9LZX	6" Women's Rugged Flex Composite Toe Work Boot	Pair	13	\$127.99	\$1,663.87	\$138.85	\$1,805.05	\$112.00	\$1,456.00
15	L9JYZ	6" Rugged Flex Waterproof Composite Toe Work Boot	Pair	13	\$144.99	\$1,884.87	\$165.95	\$2,157.35	\$136.00	\$1,768.00
16	L9GFZ	8" Rugged Flex Insulated Composite Toe Work Boot	Pair	13	\$161.49	\$2,099.37	\$184.00	\$2,392.00	\$152.00	\$1,976.00
17	L9AEC	11" Wellington Steel Toe Boot	Pair	13	\$165.74	\$2,154.62	\$188.50	\$2,450.50	\$156.00	\$2,028.00
18	L9AJC	8" Composite Toe Logger Boot	Pair	13	\$182.74	\$2,375.62	\$188.50	\$2,450.50	\$160.00	\$2,080.00
19	L9ANC	8" Composite Toe Logger Boot	Pair	13	\$140.24	\$1,823.12	\$193.00	\$2,509.00	\$160.00	\$2,080.00
20	L9NGC	11" Women's Ironwood Wellington Waterproof Steel Toe Boot	Pair	13	\$150.44	\$1,955.72	\$193.00	\$2,509.00	\$160.00	\$2,080.00
<b>Georgia Boot</b>										
21	L9ZJX	8" Insulated Waterproof Steel Toe Work Boot	Pair	5	\$127.99	\$639.95	\$177.70	\$888.50	\$138.00	\$690.00
<b>HH Brown</b>										
22	L9NKX	11" WP Composite Toe Boot	Pair	10	\$152.99	\$1,529.90	\$185.80	\$1,858.00	\$156.00	\$1,560.00
23	L9NHX	11" Wide Square Steel Toe Boot	Pair	5	\$152.99	\$764.95	\$268.85	\$1,344.25	\$164.00	\$820.00
<b>Hoffman</b>										
24	L9KLX	6" Classic Composite Toe Work Boot	Pair	1	\$165.74	\$165.74	\$423.15	\$423.15	\$276.00	\$276.00
<b>Keen</b>										
25	L9JAZ	6" Pittsburgh Waterproof Steek Toe Work Boot	Pair	8	\$170.00	\$1,360.00	\$178.60	\$1,428.80	\$164.00	\$1,312.00
26	L9DVZ	6" Mid Leather Steel Toe Boot	Pair	7	\$178.50	\$1,249.50	\$198.45	\$1,389.15	\$132.00	\$924.00
<b>Kodiak</b>										
27	L9NGB	6" Women's Bralorne Composite Toe Work Boot	Pair	15	\$152.99	\$2,294.85	\$155.10	\$2,326.50	\$144.00	\$2,160.00
<b>Rocky</b>										
28	L9YQX	6" Steel Toe Work Boot	Pair	8	\$148.74	\$1,189.92	\$151.50	\$1,212.00	\$89.00	\$712.00
29	L9ZBX	11" Original Ride Branson Steel Toe Waterproof Work Boot	Pair	7	\$150.45	\$1,053.15	\$190.30	\$1,332.10	\$148.00	\$1,036.00

Exhibit 2  
RFP 8769 - Pricing Evaluation for City-Wide Full Service Boot Program

Respondent's Business Name:					Boot Barn, Inc.		Tyndale Company, Inc.		ETX Safety Source	
Principal Place of Business (City and State):					Irvine, CA		Pipersville, TX		Ben Wheeler, TX	
Line #	Item #	Construction Unit	UOM	Est Annual Qty	Unit Price	Extended Price	Unit	Extended	Unit	Extended
Thorogood										
30	L9LRZ	6" Crazyhorse Steel Toe Boot	Pair	38	\$259.24	\$9,851.12	\$247.15	\$9,391.70	\$215.00	\$8,170.00
31	L9BWZ	8" Steel Toe Boot	Pair	37	\$267.74	\$9,906.38	\$256.20	\$9,479.40	\$223.00	\$8,251.00
Timberland										
32	L9MZX	6" Women's Titan EV Waterproof Composite Toe Boot	Pair	7	\$131.70	\$921.90	\$143.40	\$1,003.80	\$124.00	\$868.00
33	L9FPX	6" Women's Waterproof Alloy Toe Work Boots	Pair	6	\$131.75	\$790.50	\$147.90	\$887.40	\$128.00	\$768.00
34	L9NGZ	6" Titan EV Composite Toe Waterproof Work Boot	Pair	6	\$148.74	\$892.44	\$151.50	\$909.00	\$124.00	\$744.00
35	L9NHZ	6" Titan EV Composite Toe Waterproof Work Boot	Pair	6	\$148.74	\$892.44	\$151.50	\$909.00	\$132.00	\$792.00
36	L9NKZ	6" Women's Direct Attach Waterproof Steel Toe Insulated Boot	Pair	6	\$131.75	\$790.50	\$151.50	\$909.00	\$132.00	\$792.00
37	L9AAZ	6" Timberland PRO Direct Attach Steel Toe Boots, Waterproof, Insulated	Pair	6	\$144.99	\$869.94	\$158.75	\$952.50	\$112.00	\$672.00
38	L9PVX	8" Timberland PRO Direct Attach Steel Toe Boots, Waterproof, Insulated	Pair	6	\$144.99	\$869.94	\$166.85	\$1,001.10	\$144.00	\$864.00
39	L9WTX	10" PRO Wellington Steel Toe Boot	Pair	6	\$170.00	\$1,020.00	\$171.35	\$1,028.10	\$164.00	\$984.00
40	L9AGX	6" Timberland PRO Hyperion Alloy Toe Work Boots, Waterproof, Uninsulated	Pair	6	\$169.99	\$1,019.94	\$174.95	\$1,049.70	\$152.00	\$912.00
41	L9RBX	8" Timberland PRO Rigmaster Steel Toe Work Boots, Waterproof, Uninsulated	Pair	6	\$161.49	\$968.94	\$186.70	\$1,120.20	\$160.00	\$960.00
42	L9BJZ	8" Timberland PRO Boondock Comp Toe Work Boots, Rubber Toe, Waterproof, Uninsulated	Pair	7	\$186.95	\$1,308.65	\$211.05	\$1,477.35	\$184.00	\$1,288.00
43	L9BCX	8" Timberland PRO Boondock Comp Toe Work Boots, Waterproof, Insulated	Pair	7	\$212.45	\$1,487.15	\$214.70	\$1,502.90	\$188.00	\$1,316.00
Twisted X										
44	L9NNZ	11" Women's Composite Toe Boot	Pair	7	\$139.95	\$979.65	\$178.60	\$1,250.20	\$184.00	\$1,288.00
45	L9CKZ	12" Lite Cowboy Steel Toe Work Boot	Pair	6	\$183.55	\$1,101.30	\$183.10	\$1,098.60	\$184.00	\$1,104.00
46	L9EZX	6" Waterproof Nano Composite Toe Work Boot	Pair	6	\$161.44	\$968.64	\$185.80	\$1,114.80	\$176.00	\$1,056.00
47	L9HBX	12" Alloy Toe Lite Cowboy Work Boot	Pair	6	\$203.95	\$1,223.70	\$185.80	\$1,114.80	\$160.00	\$960.00
Wolverine										
48	L9NMZ	6" Women's Piper Waterproof Composite Toe Boot	Pair	25	\$114.70	\$2,867.50	\$131.65	\$3,291.25	\$108.00	\$2,700.00
49		*Discount percentage on Catalog for boots not listed above			15%		10%		20%	
Total:					\$87,117.35		\$94,085.15		\$80,649.70	

Evaluation				
Item #	Standard Criteria			
1	Delivery/Project Schedule - 10%			
2	Compliance with Specifications - 15%			
3	Probable Performance - 25%			
4	Price, Total Cost of Ownership - 50%			
Total Score:		8.67	14.00	23.33
		46.29	83.53	74.66