



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: May 19, 2026

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Galls, LLC through the North Central Texas Council of Governments (NCTCOG), Contract No. 2021-073, for first responder uniforms, accessories, and alteration services for the Police and Fire Departments; providing the expenditure of funds therefor; and providing an effective date (File 9053 – awarded to Galls, LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,250,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Support Healthy and Safe Communities.

INFORMATION/BACKGROUND

The proposed contract is for the purchase of public safety uniforms and accessories for approximately 335 current Police staff members, and 237 Fire members, covering both sworn and non-sworn personnel.

Galls is a supplier of police equipment and carries the current issue of Blauer brand uniforms. Galls also provides alteration services, which are included in the proposed cooperative contract. The Police Department anticipates hiring to fill approximately 49 current vacancies. The new hires, along with ongoing uniform replacements, necessitate the rapid establishment of a new contract.

The Denton Fire Department (DFD) provides uniforms for all civil service employees. Uniforms are purchased on an as-needed basis each fiscal year, which includes provisions for new employees. Department Standard Operating Procedures comply with the National Fire Protection Association 1500 Occupational Safety Standard and 1975 Standard on Station/Work Uniforms, which outline the specifications for fire-retardant clothing.

Galls has a responsive customer service department and offers a custom dashboard via an online portal for all contracted customers to manage orders.

Chapter 271.102 of the Local Government Code authorizes local governments to participate in a cooperative purchasing program with another local government or local cooperative organization. In lieu of competitive bidding, items and services may be purchased through such agreements as the agreements have already been bid by the sponsoring entity or agency. By doing this as a cooperative effort, the combined purchasing

usage of these entities was utilized to realize competitive pricing and reduce the administrative costs of individual bidding.

Over the last two (2) fiscal years, the Denton Police Department spent on average \$200,000 per year in uniform purchases. The Fire Department anticipates an annual expenditure of \$150,000 due to increased purchasing from Galls. This change is necessary because GT Distributors, our previous source for supplemental uniform items, has experienced reduced product availability. As a result, the department must rely more heavily on Galls to ensure consistent access to required uniform components.

Department	Estimated Five Year Spend
Police Department	\$1,000,000
Fire Department	750,000
Contingency	500,000
Total	\$2,250,000

The contingency is an allotment of funds, estimated in the not-to-exceed amount, that can be used for additional items and conditions that are uncertain through the term of the agreement. The contingency allowance is for the sole use of the City, and all price increases or changes to products and or services will be subject to written authorization by the City.

Pricing obtained through the Texas Shared Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On July 17, 2018, Council approved the interlocal agreement with the North Central Texas Council of Governments (NCTCOG) (Ordinance 18-1074).

RECOMMENDATION

Award a contract with Galls, LLC, for first responder uniforms, accessories, and alteration services for the Police and Fire Departments, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,250,000.

PRINCIPAL PLACE OF BUSINESS

Galls, LLC
Lexington, KY

ESTIMATED SCHEDULE OF PROJECT

This is a five (5) year contract. This NCTCOG contract expires on November 1, 2026.

FISCAL INFORMATION

These items will be funded from the Police General Fund account 310003.6312 and Fire General Fund account 320100.6312. Requisitions will be entered on an as-needed basis. Denton Police Department currently budgets \$235,000 per year, and Denton Fire Department budgets \$199,227 per year for uniforms. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Pricing Sheet
Exhibit 3: Ordinance

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Jerrett Klar, 940-349-7927.

Legal point of contact: Leah Bush at 940-349-8333.