



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

ACM: Christine Taylor

DATE: November 18, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the approval of a first amendment to a contract between the City of Denton and Open Systems International, Inc., amending the contract approved by City Council on September 21, 2021, in the not to exceed amount of \$1,500,000.00, said amendment to provide the renewal of maintenance, support, and upgrade services of OSI Monarch for Denton Municipal Electric; providing for the expenditure of funds therefor; and providing an effective date (File 7718 – providing for an additional first amendment expenditure amount not-to-exceed \$193,973.00, with the total contract amount not-to-exceed \$1,693,973.00). The Public Utilities Board will consider this item on Monday, November 17, 2025.

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

Since 2008, Denton Municipal Electric (DME) has used Open System International's (OSI) Monarch's product for several critical operations. OSI Monarch is a control system that enables utilities to support, monitor, control, schedule, and optimize complex network operations. This includes 1) the monitoring and operation of its electric substations via a Supervisory Control and Data Acquisition (SCADA) system operated from its transmission & distribution (T&D) and Control Centers, 2) the facilitation of the purchase of electricity with energy market bid submittals to the Electric Reliability Council of Texas (ERCOT), and 3) the sharing of electric load and grid operation data with ERCOT and other third parties through Inter-Control Center Communications Protocol (ICCP).

This amendment is for continued maintenance and support of the SCADA system for one (1) year with OSI. Over the past several years, amendments have been approved and applied to this contract without increasing the not-to-exceed amount. The contract has reached its not-to-exceed amount and is approaching the contract end date. The additional module updates have contributed to the increased maintenance and support costs. Maintenance and Support includes the latest bug fixes, security updates needed for North American Electric Reliability Corporation Critical Infrastructure Protection (NERC CIP) compliance, as well as major feature enhancements, troubleshooting, and archiving and reporting capabilities. Early next year (2026), DME will start the process of renewing the sole source contract with OSI for continued maintenance and support of this critical application.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 21, 2021, City Council approved a contract with Open Systems International, Inc., in the not-to-exceed amount of \$1,500,000 (Ordinance 21-1879).

On November 17, 2025, this item will be presented to the Public Utilities Board (PUB) for consideration.

RECOMMENDATION

Award Amendment No. 1 with Open Systems International, Inc., for the renewal of maintenance, support, and upgrade services of OSI Monarch for Denton Municipal Electric, in a not-to-exceed amount of \$193,973, for a total amended contract amount of \$1,693,973.

PRINCIPAL PLACE OF BUSINESS

Open Systems International, Inc.
Medina, MN

ESTIMATED SCHEDULE OF PROJECT

This contract expires September 21, 2026.

FISCAL INFORMATION

These services will be funded from Operating Budget account 600750.7899. Requisitions will be entered on an as-needed basis. The total amended amount of this contract is \$1,693,973.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Original Ordinance and Contract
Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Jerry Looper, 940-349-7676.

Legal point of contact: Marcella Lunn at 940-349-8333.