

MINUTES
CITY OF DENTON
ECONOMIC DEVELOPMENT PARTNERSHIP BOARD
October 11, 2017

After determining that a quorum was present, the Economic Development Partnership Board convened on Wednesday, October 11, at 11:04 a.m. The meeting was held in the City Council Work Session Room at City Hall, 215 E. McKinney Street, Denton, Texas, 76201.

PRESENT: Jim Fykes, Carrell Ann Simmons, John Baines, BJ Crain, Jimmy Mejia, Jill Jester, Tom McCoy, Marty Rivers, and Keely G. Briggs

ABSENT: Gerard Hudspeth, Bob Eames, Steve Edgar, Carine Feyten, and Neal Smatresk

EX-OFFICIO: **PRESENT:** Chuck Carpenter, Jamie Wilson
ABSENT: Todd Hileman

STAFF PRESENT: Bryan Langley, Caroline Booth, Julie Glover, Michelle Cunningham, Erica Sullivan, Christina Davis, Jennifer DeCurtis, Michelle Coughlin, Kim Phillips, and Karen Boenker

1. WORK SESSION

New Board member, Jill Jester, was sworn in before the meeting began, as were Jim Fykes and John Baines; who were reappointed to the Board.

A. EDP17-052 Receive a report and hold a discussion regarding Stoke Denton.

Booth gave a report regarding Stoke Denton and relayed to the Board that the City assumed management of the Stoke Denton Entrepreneur Center on October 1, 2017.

As of October 5, 2017, twenty-three members had either completed their membership renewal or were in the process of completing the paperwork. Booth also mentioned that two members cancelled their membership and have not responded to staff regarding their new contracts and payments. Booth also communicated that the Request for Proposals closed on October 3, 2017. The evaluation committee will review submissions and provide the City Council with a recommendation as soon as possible.

Briggs asked if the two companies that cancelled their membership were tech, or tech-enabled businesses. Booth replied that neither company was within the target market demographic. Rivers asked if staff was keeping track of where the businesses that are relocating to Stoke are coming from. Booth answered that is one of the first questions that is asked of present and new members.

B. EDP17-054 Receive a report and hold a discussion regarding the response to the Amazon HQ2 Request for proposal (RFP).

Booth gave a presentation regarding the response to the Amazon HQ2 RFP and mentioned that it was determined the project is in line with Denton's target industries. This is not because the size of the project, but because the project meets the criteria as stated in the Council-adopted 2016 City of Denton Policy for Tax Abatement and Incentives. Next, it was determined that Denton meets the project's basic requirements.

Booth reported that one proposal will be sent from the Dallas Chamber on behalf of the entire DFW Region. Staff is collaborating with local company GSATi, in order to create a website that will serve as part of the RFP submission.

Baines asked how we are protecting our competitive privilege. Booth answered that the Dallas Chamber is not subject to open records, and DeCurtis added that any info that would hurt the City competitively, would not be disclosed.

C. EDP17-055 Receive a report and hold a discussion regarding the Leadership Denton Class tourism-dedicated transportation research project.

Phillips talked about the increasing demand for transportation in Denton, and how the demand will grow substantially once the Convention Center opens in November of 2017, as convention planners will need to move delegate groups to off-site events.

Phillips mentioned the 2018 Leadership Denton class is considering tourism-dedicated systems currently in place in other in other cities that are liken to Denton. The class project will be complete in April of 2018 and that at that time City Council and other community leadership will be invited to attend the presentation.

1. NO CLOSED MEETING.

1. REGULAR MEETING 11:35 a.m.

A. EDP-17-058 Elect a Chair and Vice-Chair to the Economic Development Partnership Board.

Fykes motioned to elect Marty Rivers as Chair to the Economic Development Partnership Board. Simmons seconded the motion. The motion was approved unanimously with a vote of (9-0).

Briggs motioned to elect John Baines as Vice-Chair to the Economic Development Partnership Board. Simmons seconded the motion. The motion was approved unanimously with a vote of (9-0).

B. EDP 17-057 EDP Staff Reports:

1. October 2017 Chamber Activity Report.

2. August 2017 STaND Report.

C. EDP17-056 Consider approval of the minutes of the August 16, 2017 meeting.

Simmons made a motion to approve the minutes as presented. Briggs seconded the motion. The motion was approved unanimously with a vote of (9-0).

The Meeting adjourned at 11:57 a.m.