

**RFP 6432 SUPPLY OF TURN OUT GEAR FOR STRUCTURAL FIREFIGHTING**

| Respondent's Business Name:                  |                                       |     |  | CASCO INDUSTRIES  |                      |                               | MES, INC         |                      |                               | DOOLEY TACKABERRY INC |                      |                               | MES, INC       |                      |                               | DACO FIRE EQUIPMENT |                      |                               |
|--|---------------------------------------|-----|--|-------------------|----------------------|-------------------------------|------------------|----------------------|-------------------------------|-----------------------|----------------------|-------------------------------|----------------|----------------------|-------------------------------|---------------------|----------------------|-------------------------------|
| Principal Place of Business (City and State) |                                       |     |  | GRAND PRAIRIE, TX |                      |                               | HOUSTON TX       |                      |                               | DEER PARK TX 77536    |                      |                               | HOUSTON TX     |                      |                               | HALTOM CITY, TX     |                      |                               |
| Item #                                       | EST. ANNUAL MINIMAL QTY               | UOM | Product Description  | Unit Price        | Extended Price       | Estimated Delivery ARO (Days) | Unit Price       | Extended Price       | Estimated Delivery ARO (Days) | Unit Price            | Extended Price       | Estimated Delivery ARO (Days) | Unit Price     | Extended Price       | Estimated Delivery ARO (Days) | Unit Price          | Extended Price       | Estimated Delivery ARO (Days) |
| <b>SECTION A- BUNKER COAT</b>                |                                       |     |  |                   |                      |                               |                  |                      |                               |                       |                      |                               |                |                      |                               |                     |                      |                               |
| 1  | 50                                    | EA  | Structural Firefighting Bunker Coat  | \$ 1,230.54       | \$ 61,527.00         | 45                            | \$ 1,588.00      | \$ 79,400.00         | 75                            | \$ 1,430.97           | \$ 71,548.50         | 84                            | \$ 1,317.00    | \$ 65,850.00         | 45                            | \$ 1,283.00         | \$ 64,150.00         | 120                           |
| <b>SECTION B- BUNKER PANT</b>                |                                       |     |  |                   |                      |                               |                  |                      |                               |                       |                      |                               |                |                      |                               |                     |                      |                               |
| 2  | 50                                    | EA  | Structural Firefighting Bunker Pant  | \$ 1,092.21       | \$ 54,610.50         | 45                            | \$ 1,148.00      | \$ 57,400.00         | 75                            | \$ 1,078.39           | \$ 53,919.50         | 84                            | \$ 1,199.00    | \$ 59,950.00         | 45                            | \$ 1,017.00         | \$ 50,850.00         | 120                           |
| <b>SECTION C- PADDED SUSPENDERS</b>          |                                       |     |  |                   |                      |                               |                  |                      |                               |                       |                      |                               |                |                      |                               |                     |                      |                               |
| 3  | 50                                    | EA  | Padded Suspenders  | No Charge         | \$ -                 |                               | Included W/Pants | \$ -                 |                               | No Charge             | \$ -                 |                               | \$ 27.00       | \$ 1,350.00          | 45                            | \$ 41.50            | \$ 2,075.00          | 120                           |
| <b>SECTION D- GARMENT SIZING</b>             |                                       |     |  |                   |                      |                               |                  |                      |                               |                       |                      |                               |                |                      |                               |                     |                      |                               |
| 4  | 50                                    | EA  | Each set Fitted by Vendor onsite by representative of Company to Determine Proper Sizing | No Charge         | \$ -                 |                               | Price Included   | \$ -                 |                               | No Charge             | \$ -                 |                               | Price Included |                      |                               | No Charge           |                      |                               |
| <b>Total Cost of Products (Annual)</b>       |                                       |     |  |                   | <b>\$ 116,137.50</b> | <b>45</b>                     |                  | <b>\$ 136,800.00</b> | <b>75</b>                     |                       | <b>\$ 125,468.00</b> | <b>84</b>                     |                | <b>\$ 127,150.00</b> | <b>45</b>                     |                     | <b>\$ 117,075.00</b> | <b>120</b>                    |
| <b>EVALUATION</b>                            |                                       |     |  |                   |                      |                               |                  |                      |                               |                       |                      |                               |                |                      |                               |                     |                      |                               |
| 10   | Delivery/ Project Schedule - Days     |     |  |                   | 10.0                 |                               |                  | 6.0                  |                               |                       | 5.4                  |                               |                | 10.0                 |                               |                     | 3.8                  |                               |
| 30   | Wear Test by City of Denton Committee |     |  |                   | 26.3                 |                               |                  | 30.0                 |                               |                       | 23.6                 |                               |                | 19.5                 |                               |                     | 14.8                 |                               |
| 10   | Probable Performance under Contract   |     |  |                   | 10.0                 |                               |                  | 10.0                 |                               |                       | 10.0                 |                               |                | 10.0                 |                               |                     | 10.0                 |                               |
| 50   | Price / Total Cost of Ownership       |     |  |                   | 50.0                 |                               |                  | 42.4                 |                               |                       | 46.3                 |                               |                | 45.7                 |                               |                     | 49.6                 |                               |
| <b>100</b>                                   | <b>TOTAL</b>                          |     |  |                   | <b>96.3</b>          |                               |                  | <b>88.4</b>          |                               |                       | <b>85.2</b>          |                               |                | <b>85.2</b>          |                               |                     | <b>78.2</b>          |                               |