



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: May 19, 2026

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Cubic ITS, Inc., for the Gridsmart Video Detection System for the Traffic Department to be stocked in the City of Denton Warehouse; providing for the expenditure of funds therefor; and providing an effective date (RFP 8993 – awarded to Cubic ITS, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,500,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

This Request for Proposal (RFP) is for the supply of vehicle detection camera systems, which are stocked in the Warehouse and used by the Traffic Division. These systems are essential for the construction, operation, and maintenance of traffic control systems throughout the City of Denton. Gridsmart Vehicle Detection Systems are the traffic monitoring cameras, hardware, and software that are installed at intersections that feed traffic streams to the Traffic Operations Center. To ensure full compatibility with the City’s existing network, all equipment must be Gridsmart. These Gridsmart Video Detection Systems improve the safety of citizens at intersections by providing a single camera solution for actuation and data collection. These items will be carried in the Warehouse working capital inventory and charged to the using department as needed for projects. Orders will be placed as needed over the contract term.

Project Description	Estimated 5-Year Expenditure
Year 1	\$475,000
Year 2	475,000
Year 3	475,000
Year 4	475,000
Year 5	475,000
Contingency for price increases	125,000
Total	\$2,500,000

Request for Proposals was sent to 137 prospective suppliers, including five (5) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. One (1) proposal was received, and references were checked to ensure the vendor

can provide the services requested in the Scope of Work. The proposal was evaluated based upon published criteria, including schedule, compliance with specifications, probable performance, and price. Best and Final Offer (BAFO) was requested from the firm. The department is awarding the contract to Cubic ITS, Inc.

NIGP Code Used for Solicitation:	550 - Markers, Plaques and Traffic Control Devices
Notifications sent for Solicitation sent in IonWave:	137
Number of Suppliers that viewed Solicitation in IonWave:	19
HUB-Historically Underutilized Business Invitations sent out:	13
SBE-Small Business Enterprise Invitations sent out:	45
Responses from Solicitation:	1

RECOMMENDATION

Award a contract with Cubic ITS, Inc., for the Gridsmart Video Detection Systems for the Traffic Department to be stocked in the City of Denton Warehouse, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,500,000.

PRINCIPAL PLACE OF BUSINESS

Cubic ITS Inc.
Sugarland, TX

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items will be funded from the Warehouse working capital account 800100.6801. Requisitions will be entered throughout the term of the contract to maintain appropriate stock levels and will be charged back to the Traffic department as needed for projects. The Traffic department budgets an annual amount in 352001.6520 to cover the cost of purchasing the equipment from the Warehouse. The five-year not-to-exceed amount is \$2,500,000.

EXHIBITS

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Keith Kading, 940-349-7178.

Legal point of contact: Leah Bush at 940-349-8300.