# **City of Denton**



City Hall 215 E. McKinney Street Denton, Texas www.cityofdenton.com

#### **AGENDA INFORMATION SHEET**

**DEPARTMENT:** Procurement

**ACM:** Christine Taylor

**DATE:** September 9, 2025

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Enverus, Inc., for Market Fundamentals and Analytics Services for Denton Municipal Electric; providing for the expenditure of funds therefor; and providing an effective date (RFP 8843 – awarded to Enverus, Inc., in the three (3) year not-to-exceed amount of \$247,500.00). The Public Utilities Board recommends approval (5 - 0).

### **INFORMATION/BACKGROUND**

Denton Municipal Electric (DME) is seeking a proven, commercially available, utility and wholesale market participant grade energy market data and analytics service that provides data and analytics to support real-time and short-term commercial decision-making and understanding of fundamental information impacting energy and associated product markets, specifically in the Electric Reliability Council of Texas (ERCOT) market. These services give DME staff greater capability to visualize and analyze generation patterns, congestion, outages, energy pricing, and other fundamentals in the ERCOT market.

Enverus' solution meets all the technical specifications outlined in this RFP, including:

- 1. Real-Time & Day-Ahead ERCOT Market Data & Congestion Monitoring
  - a. Interactive Real-Time & Day-Ahead ERCOT market data
  - b. Congestion data & analytics
- 2. Predictive Analytics & Forecasting of Real-Time & Day-Ahead ERCOT Market Data
  - a. Forecasted Real-Time & Day-Ahead pricing data
  - b. Forecasted congestion data & analytics
- 3. Visualization of Real-Time & Day-Ahead ERCOT Market Data & Analytics
  - a. Interactive dashboards & maps showing constraints, generation, outages, nodal prices, etc.
  - b. Customizable displays & visualization of historical data & analysis
- 4. Reporting of Real-Time & Day-Ahead & Forecasted ERCOT Market Data & Analytics
  - a. Power market reports detailing potential weather impacts, load, forecasted congestion, pricing, etc.
  - b. Ability to access all data via API, FTP, or other automated methods

Project Description	Estimated Three (3) Year Expenditure
Market Fundamentals & Analytics Year 1	\$75,000
Market Fundamentals & Analytics Year 2	75,000
Market Fundamentals & Analytics Year 3	75,000
Contingency (10%)	22,500
Total	\$247,500

If approved, staff will utilize this solution to support effective energy portfolio management operations, increase efficiencies, increase data collection, increase staff performance, and provide management with reporting data.

Requests for Proposals were sent to 916 prospective suppliers of these items, including 17 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Two (2) proposals were received and evaluated based upon published criteria, including delivery, compliance with specifications, probable performance, and price. Based upon this evaluation, Enverus, Inc. was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	208, 209, & 920
Notifications sent for Solicitation sent in IonWave:	916
Number of Suppliers that viewed Solicitation in IonWave:	37
HUB-Historically Underutilized Business Invitations sent out:	128
SBE-Small Business Enterprise Invitations sent out:	342
Responses from Solicitation:	2

## PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 25, 2025, the Public Utilities Board (PUB) recommended this item to the City Council for consideration.

## **RECOMMENDATION**

Award a contract with Enverus, Inc., for Market Fundamentals and Analytics Services for Denton Municipal Electric, in a three (3) year not-to-exceed amount of \$247,500.

### PRINCIPAL PLACE(S) OF BUSINESS

Enverus, Inc. Austin, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is a three (3) year contract.

#### FISCAL INFORMATION

These services will be funded from the Denton Municipal Electric Power Supply, Energy Management division budget account 600003.7804. Requisition #171294 has been entered into the Purchasing software system in the amount of \$75,000. The budgeted amount for this item is \$247,500.

# **EXHIBITS**

Exhibit 1: Agenda Information Sheet

Exhibit 2: Pricing Evaluation Exhibit 3: Ordinance and Contract

> Respectfully submitted: Lori Hewell, 940-349-7100 Purchasing Manager

For information concerning this acquisition, contact: Shane Wallin, 940-349-7521.

Legal point of contact: Marcella Lunn at 940-349-8333.