

**DIR-CPO-5237**  
**SHI Government Solutions**  
**APPENDIX C PRICING INDEX**

Publisher Category	Publisher Discount Level	DIR Customer Discount (from Publisher Discount Level)
<b>Adobe:</b>		
Cumulative Licensing Program (CLP) Education Membership	Level 3 Points target: 100,000+ points	6.00%
Cumulative Licensing Program (CLP) Government Membership	Level 2 Points target: 300,000+ points	6.00%
This Contract covers the entire Adobe Catalogue of products and Related Services plus all government and education volume licensing MSRP special Discount programs.		6.00%
<b>Microsoft:</b>		
Enterprise Agreement (comprised of subcategories as listed below)		18.25%
Office Professional/Standard	Level D less 7.5%	
Windows Pro Desktop Operating System	Level D less 7.5%	
Core CAL/Enterprise CAL Suite (to include stand alone components)	Level D less 6%	
All other or additional EA licensing	Level D	
Enterprise Subscription Agreement	Level D less 2%	18.25%
Select Plus Government	Level D	18.00%
Select Plus Academic	Level D	18.00%
<b>Enrollment for Education Solutions (comprised of subcategories as listed below)</b>		
Online Services		5.00%
License/Software Assurance Pack, SA Step Up, Upgrade/Software Assurance Pack		14.00%

Azure pre-paid commitment and Calling Plan		0.00%
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<b>Publisher Category</b>	<b>Publisher Discount Level</b>	<b>DIR Customer Discount (from Publisher Discount Level)</b>
<b>This Contract covers the entire Microsoft Catalogue of products and Related Services plus any and all government and education volume licensing MSRP special Discount programs.</b>		<b>18.25%</b> <b>Depending on the Type of Software License negotiated</b>

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**Software Related Services, such as installation, Configuration, etc., will be provided upon request based on the following:**

Description	DISCOUNT OF MSRP/List Price	Unit of Measure
Technical Consultant	1.00%	Hourly
Solution Architect	1.00%	Hourly
Senior Solution Architect	1.00%	Hourly
Project Management	1.00%	Hourly
Project Coordinator	1.00%	Hourly
Technician	1.00%	Hourly
Cable Technician	1.00%	Hourly
Engineer	1.00%	Hourly
SME/Data/Mobility Architect	1.00%	Hourly
Associate Consultant	1.00%	Hourly
Staff Augmentation	1.00%	Hourly
Implementation	1.00%	Hourly
Help Desk/Service Desk	1.00%	Hourly
Migration/Deployment	1.00%	Hourly
DevOps	1.00%	Hourly
Technical Review Level I	1.00%	Hourly
Technical Solutions Level I	1.00%	Hourly
Technical Solutions Level II	1.00%	Hourly

**Services hourly rate will be posted to the Vendor's contract website.**

**PLEASE NOTE: All prices quoted to Customers shall include the administrative fee. The administrative fee = .75% x Customer Price**