



MEMORANDUM

DATE: February 9, 2026
TO: Membership of the Public Utilities Board
FROM: Matt Hamilton, Chief Financial Officer
David Brown, Water Utilities Project Manager
SUBJECT: Robson West Lift Station and Force Main

Background

Water Utilities initiated the selection process for an engineering firm to design the Robson West Lift Station and Force Main Project. The utility used its approved pre-qualified list of firms specializing in wastewater detention, lift stations, and collection facilities. The five pre-qualified firms for the project were: Freese and Nichols, Inc.; Arcadis US, Inc.; Kimley-Horn and Associates; Carollo Engineers; and Lockwood, Andrews & Newman, Inc. (LAN).

Evaluation Process

Each firm received a detailed scope of work and was invited to present a regional wastewater collection solution for the Robson Community, including projected upstream demand. In-person interviews were conducted with a five-member panel of two wastewater personnel, two water utility project managers, and one procurement representative. Arcadis removed itself from consideration for this project before the interviews. The interview questions focused on key areas, including:

- Key personnel and project team
- Experience of the firm
- Past performance
- Adequacy and availability of resources

Selection Rationale

LAN ranked highest for its innovative approach and its ability to mitigate procurement risks for long-lead equipment items, which may require up to 75 weeks to procure. The firm demonstrated leadership, redundancy, and a team of seasoned professionals with over 40 years of experience in lift station design and quality control. Additionally, LAN's integrated strategy combines in-house right-of-way and environmental expertise, enabling proactive management of critical-path activities, including easement identification, property acquisition, and complex permitting.

OUR CORE VALUES

Inclusion • Collaboration • Quality Service • Strategic Focus • Fiscal Responsibility

This approach supports aggressive scheduling and strict budget compliance, backed by LAN's proven track record of delivering large-scale municipal infrastructure projects on time and often under budget. Compared to other firms, LAN's proactive procurement strategy and integrated project management capabilities distinguished it as the most qualified candidate. Finally, LAN has provided a fee and scope of services appropriate for the project, aligning with Water Utilities' expectations for cost control and comprehensive design coverage.

LAN's selection positions Water Utilities to successfully deliver the Robson West Lift Station and Force Main Project on schedule and within budget.

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