



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: July 14, 2026

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Consolidated Traffic Controls, Inc., for the purchase of signal heads, detectors, crossing systems, and miscellaneous equipment to be stocked in the City of Denton Warehouse for the Traffic Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 8951 – awarded to Consolidated Traffic Controls, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,000,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

Traffic signals, pedestrian heads, detectors, crossing systems, and miscellaneous equipment allow for safe vehicle and foot traffic across intersections. These signals work to flow traffic through the city using LED lights as visual indicators to the end users. Vehicle detection systems and sensors are used to help the signals know when vehicles are present at intersections. The hardware solicited supports the use of these systems. Traffic signals, pedestrian heads, detectors, crossing systems, and miscellaneous equipment are stocked in the Warehouse and used on an as-needed basis. Orders will be placed throughout the term of the contract to maintain safety stock levels in the warehouse.

Project Description	Estimated 5-Year Expenditure
Year 1	\$350,000
Year 2	350,000
Year 3	350,000
Year 4	350,000
Year 5	350,000
Contingency	250,000
Total	\$2,000,000

Request for Proposals was sent to 143 prospective suppliers, including five (5) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised

in the local newspaper. Three (3) proposals were received, references were checked, and proposals were evaluated based upon published criteria, including price, delivery, compliance with specifications, and probable performance. Best and Final Offers (BAFO) were requested from the top firm. Based upon this evaluation, Consolidated Traffic Controls, Inc. was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	550 – Markers, Plaques and Traffic Control Devices
Notifications sent for Solicitation sent in IonWave:	143
Number of Suppliers that viewed Solicitation in IonWave:	22
HUB-Historically Underutilized Business Invitations sent out:	13
SBE-Small Business Enterprise Invitations sent out:	49
Responses from Solicitation:	3

RECOMMENDATION

Award a contract with Consolidated Traffic Controls, Inc., for the purchase of signal heads, detectors, crossing systems, and miscellaneous equipment to be stocked in the City of Denton Warehouse for the Traffic Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year total not-to-exceed amount of \$2,000,000.

PRINCIPAL PLACE OF BUSINESS

Consolidated Traffic Controls, Inc.
Arlington, TX

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items will be funded from the Warehouse working capital account 800100.6801. Requisitions will be entered throughout the term of the contract to maintain appropriate stock levels and will be charged back to the Traffic Department as needed for projects. The Traffic Department budgets an annual amount in account 352001.6520 to cover the cost of purchasing the equipment from the Warehouse. The five (5) year not-to-exceed amount is \$2,000,000.

EXHIBITS

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Pricing Evaluation
- Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Keith Kading, 940-349-7178.

Legal point of contact: Leah Bush at 940-349-8672.