



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: February 3, 2026

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract extension between the City of Denton and Mustang Apparel, Inc. dba Incentive Brands through July 28, 2026, for workwear for various departments; and declaring an effective date (RFP 7315 – extending a contract with Mustang Apparel, Inc. dba Incentive Brands, to July 28, 2026).

INFORMATION/BACKGROUND

This Request for Proposals (RFP) was for the supply of workwear to be used by all departments in their daily operations. The primary users of the workwear contract include the following departments: Water, Wastewater, Solid Waste, Electric Distribution, Electric Substations, Electric Metering, Electric Communications, Parks, Fleet, Airport, and Fire. This contract encompasses pants, jeans, jackets, coats, shirts, overalls, hats, high-visibility gear, and fire protective gear. Embroidery is included in this contract and available for hats, shirts, jackets, coats, and fire protective gear. Each department will be responsible for ordering workwear on an as-needed basis to ensure fiscal responsibility. Warehouse stock will include hats and high-visibility gear to ensure proper Personal Protective Equipment (PPE) is available for City of Denton personnel.

On December 16, 2025, City Council rejected the award of workwear for various City of Denton departments to Mustang Apparel, Inc. dba Incentive Brands, and approved rejecting all proposals on RFP 8926 workwear instead. Extending this contract will allow City staff to continue purchasing workwear items while we prepare to resolicit and evaluate.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On July 28, 2020, City Council approved a contract with Mustang Apparel, Inc. dba Incentive Brands, in the not-to-exceed amount of \$1,450,000 (Ordinance 20-1306).

On July 24, 2025, Purchasing approved a contract extension to January 28, 2026.

RECOMMENDATION

Award a contract extension with Mustang Apparel, Inc. dba Incentive Brands, for workwear for various departments to July 28, 2026.

PRINCIPAL PLACE OF BUSINESS

Mustang Apparel, Inc. dba Incentive Brands
Plano, TX

ESTIMATED SCHEDULE OF PROJECT

This contract will expire on July 28, 2026.

FISCAL INFORMATION

These products and services will be funded through the using department's budget on an as-needed basis. The City will only pay for items purchased and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Original Ordinance, Contract, and Extension
Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Lori Hewell, 940-349-7100.

Legal point of contact: Leah Bush at 940-349-8333.