



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: January 13, 2026
SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with New Waste Concepts Inc, for the purchase, lease, and repairs of spray on cover equipment and supplies for the Fleet Services Department, which is the sole provider of this equipment and associated supplies, in accordance with Texas Local Government Code 252.022, which provides that procurement of commodities and services that are available from one source are exempt from competitive bidding, and if over \$50,000, shall be awarded by the governing body; providing for the expenditure of funds therefor; and providing an effective date (File 8956 – awarded to New Waste Concepts Inc, for three (3) years, with the option for two (2) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$724,500.00). The Public Utilities Board will consider this item on Monday, January 12, 2026.

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

The City of Denton Fleet Services Department is establishing a contract with New Waste Concepts Inc, the sole source provider for the purchase, lease, and repairs of spray on cover equipment and supplies for use at the Solid Waste Landfill. Due to Texas Commission of Environmental Quality (TCEQ) requirements related to permit 1590B, New Waste Concepts Inc's proprietary equipment and supplies are the only acceptable items allowed for use at the City Landfill.

The 252-acre Type I Municipal Solid Waste (MSW) Landfill disposes of over 1,000 tons of waste per day. According to TCEQ Permit 1590B Settlement Agreement Section 2.1.3 Odor Control, the Landfill had to cease the use of tarps for Alternative Daily Cover (ADC) except when temperatures are below 32° Fahrenheit, more than one (1) inch of rainfall has fallen in the prior 24 hours as measured at the Denton Municipal Airport, or the supplier is delayed. New Waste Concepts Inc is the TCEQ-specified provider of equipment and supplies necessary for compliance with Permit 1590B Permit Part IV, Appendix H Alternative Daily Cover Plan Settlement Agreement.

Additionally, the contract encompasses repair services for assets necessitating specialized diagnostic equipment. The Fleet Services Department strategizes asset management, including planning for new

acquisitions and asset replacement, integrated within the City's annual budget process. The contract value is based on historical spending levels and includes estimates for future assets and services.

Estimated Contract Expenses

Category	2026	2027	2028	2029	2030	Total
Asset Additions	\$0	\$0	\$150,000	\$0	\$160,000	\$310,000
Asset Replacements	140,000	0	0	0	0	140,000
Repair Services	30,000	30,000	50,000	50,000	80,000	240,000
Sub Total	\$170,000	\$30,000	\$200,000	\$50,000	\$240,000	\$690,000
Contingency 5%	8,500	1,500	10,000	2,500	12,000	34,500
Total	\$178,500	\$31,500	\$210,000	\$52,500	\$252,000	\$724,500

Section 252.022 of the Local Government Code provides that procurement of sole source commodities and service are exempt from competitive bidding, if over \$50,000, shall be awarded by the governing body.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 12, 2026, this item will be presented to the Public Utilities Board (PUB) for consideration.

RECOMMENDATION

Award with a contract to New Waste Concepts Inc, as a sole source supplier, for the purchase, lease, and repairs of spray on cover equipment and supplies for the Fleet Services Department, in a three (3) year, with the option for two (2) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$724,500.

PRINCIPAL PLACE OF BUSINESS

New Waste Concepts Inc
Perrysburg, OH

ESTIMATED SCHEDULE OF PROJECT

This is an initial three (3) year contract with options to extend the contract for two (2) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These products and services will be funded from the department's budgeted operating and capital replacement accounts. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$724,500. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Tom Gramer, 940-349-7467.

Legal point of contact: Leah Bush at 940-349-8333.