



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: November 18, 2025
SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Roll-Offs of America, Inc. dba Roll Offs USA, for the purchase of steel refuse and recycling containers for the Solid Waste Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 8885 – awarded to Roll-Offs of America, Inc. dba Roll Offs USA, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,666,500.00). The Public Utilities Board will consider this item on Monday, November 17, 2025.

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Support Healthy and Safe Communities.

INFORMATION/BACKGROUND

The Solid Waste Department provides steel refuse and recycling containers to be used at various locations for commercial and multifamily customers across the City. These containers must meet specifications for the material and vehicle type servicing these containers. These containers are needed to replace old, defective containers or for deployment at new locations as the City continues to grow.

The specified containers will be delivered to the City of Denton, painted in either green or blue, and preprinted with inventory/tracking numbers.

Project Description	Estimated 5-Year Expenditure
FY 25-26	\$415,968
FY 26-27	457,565
FY 27-28	503,321
FY 28-29	553,633
FY 29-30	609,019
Contingency	126,994
Total	\$2,666,500

Request for Proposals was sent to 1,272 prospective suppliers of this item, including 54 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Three (3) proposals were received and evaluated based upon published criteria, including delivery, compliance with specifications, probable performance, and price. Based upon

this evaluation, Roll-Offs of America, Inc. dba Roll Offs USA, was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	100, 165, 545, 830, 906, 926, & 968
Notifications sent for Solicitation sent in IonWave:	1,272
Number of Suppliers that viewed Solicitation in IonWave:	18
HUB-Historically Underutilized Business Invitations sent out:	150
SBE-Small Business Enterprise Invitations sent out:	410
Responses from Solicitation:	3

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On November 17, 2025, this item will be presented to the Public Utilities Board (PUB) for consideration.

RECOMMENDATION

Award a contract with Roll-Offs of America, Inc. dba Roll Offs USA, Inc., for the purchase of steel refuse and recycling containers for the Solid Waste Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$2,666,500.00.

PRINCIPAL PLACE OF BUSINESS

Roll-Offs of America, Inc. dba Roll Offs USA
Durant, OK

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items will be funded from Solid Waste Department Operating Funds account 660200.6510. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$2,666,500.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Pricing Evaluation
Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Adrian Hill, 940-349-8061.

Legal point of contact: Marcella Lunn at 940-349-8333.