



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: May 19, 2025

SUBJECT

Consider recommending adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Flowpoint Environmental Systems, Inc., for a bulk-fill station for the Water Utilities Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 8750 – awarded to Flowpoint Environmental Systems, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$94,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Promote Sustainability and the Environment.

INFORMATION/BACKGROUND

Staff issued a Request for Proposal (RFP) to procure a turnkey bulk-fill station to facilitate the efficient and controlled dispensing of reclaimed water to authorized users. This initiative aligns with the City's commitment to expanding reclaimed water utilization while reducing the use of potable water for non-potable purposes. Additionally, the station will enhance drought resilience by serving as a mandatory alternative to potable water for non-potable truck use during Stages II and III of the Drought Contingency Plan.

The City of Denton operates a reclaimed water program that distributes treated wastewater effluent through a separate distribution system for non-potable applications. The proposed bulk-fill station will connect to this system along the commercial entry road at the City of Denton Landfill, providing convenient access for both city and commercial vehicles equipped with appropriate water tanks. These vehicles will use the reclaimed water for applications such as construction, irrigation, and municipal operations.

Flowpoint Environmental Systems Inc. has submitted a proposal for a cloud-based, remotely monitored, and controlled water dispensing system. Key features include a user-friendly interface that allows customers to enter a unique PIN and specify the desired number of gallons, followed by automatic dispensing. The station will fill trucks through either an overhead 3-inch fill arm or a 3-inch side hose.

Project Description	Estimated 5-Year Expenditure
One Time Cost	\$77,631.49
Annual Cell Service years 2-5 (\$1,800 a year)	7,200.00
Contingency	9,168.51
Total	\$94,000.00

Request for Proposals was sent to 1,447 prospective suppliers of this item, including 93 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Two (2) proposals were received and evaluated based upon published criteria including schedule, compliance with specifications, probable performance, and price. Best and Final Offers (BAFO) were requested from the top firm. Based upon this evaluation, Flowpoint Environmental Systems Inc. was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	913, 961, 962, and 968
Notifications sent for Solicitation sent in IonWave:	1,447
Number of Suppliers that viewed Solicitation in IonWave:	31
HUB-Historically Underutilized Business Invitations sent out:	157
SBE-Small Business Enterprise Invitations sent out:	497
Responses from Solicitation:	2

RECOMMENDATION

Award a contract with Flowpoint Environmental Systems Inc., for a bulk-fill Station for the Water Utilities Department, in a (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year, not-to-exceed amount of \$94,000.

PRINCIPAL PLACE OF BUSINESS

Flowpoint Environmental Systems, Inc.
Denver, CO

SUSTAINABILITY MEASURES

This purchase supports the City of Denton's core strategic goal of promoting water conservation. For every gallon of reclaimed water used, a gallon of potable water demand is offset. The same water that was already used once in the city is being used a second time, extending the city's water resources.

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This project will be started upon approval with an estimated completion date of August 1, 2025.

FISCAL INFORMATION

These services will be funded from Refuse Bulk Fill Station account 630551517.1360.40100. Requisition #169900 has been entered into the Purchasing software system in the amount of \$77,631.49. The budgeted amount for this item is \$94,000.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Pricing Evaluation
Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Michael Hunter, 940-349-7256.

Legal point of contact: Marcella Lunn at 940-349-8333.