

October 8, 2025

DIRECTOR'S REPORT - September

OFFICE OF ECONOMIC DEVELOPMENT

Brittany Sotelo
Economic Development Director

DENTON JOB FAIR

Sept. 24, 2025

- 50 Denton County businesses
- 1,263 job openings
- 561 job seekers

Partners:

- Denton ISD, Denton Chamber, Easy Expunctions, Goodwill North Central Texas, North Central Texas College, Texas Veterans Commission, United Way of Denton County, and Workforce Solutions of North Central Texas



SEPTEMBER RECRUITMENT STATS

30

ACTIVE PROJECTS

- 4,282 Potential Jobs
- \$6.5 Billion Cap. Invest.

6

NEW LEADS

Lead Sources:

- Broker - 3
- Direct - 1
- EDP Website – 1
- Dallas Regional Chamber - 1

0

INCENTIVE APPLICATIONS

Active Projects Stage	Count
Lead (5%)	24
Awaiting App. (10%)	2
Qualification (15%)	1
Incentive Neg. (50%)	3
Total	30

0

RECRUITMENT VISITS

7

LEADS LOST

- (1) Did not qualify
- (1) Transferred to “Business Support”
- (5) Transferred to “Cold”

90

RECRUITMENT OUTREACH ATTEMPTS

SEPTEMBER DOWNTOWN STATS

2

BRE VISITS

1

LEADS LOST

- No longer moving forward with project

4

**DOWNTOWN
GRANT LEADS**

14

**RECRUITMENT
OUTREACH**

SEPTEMBER RFI STATS

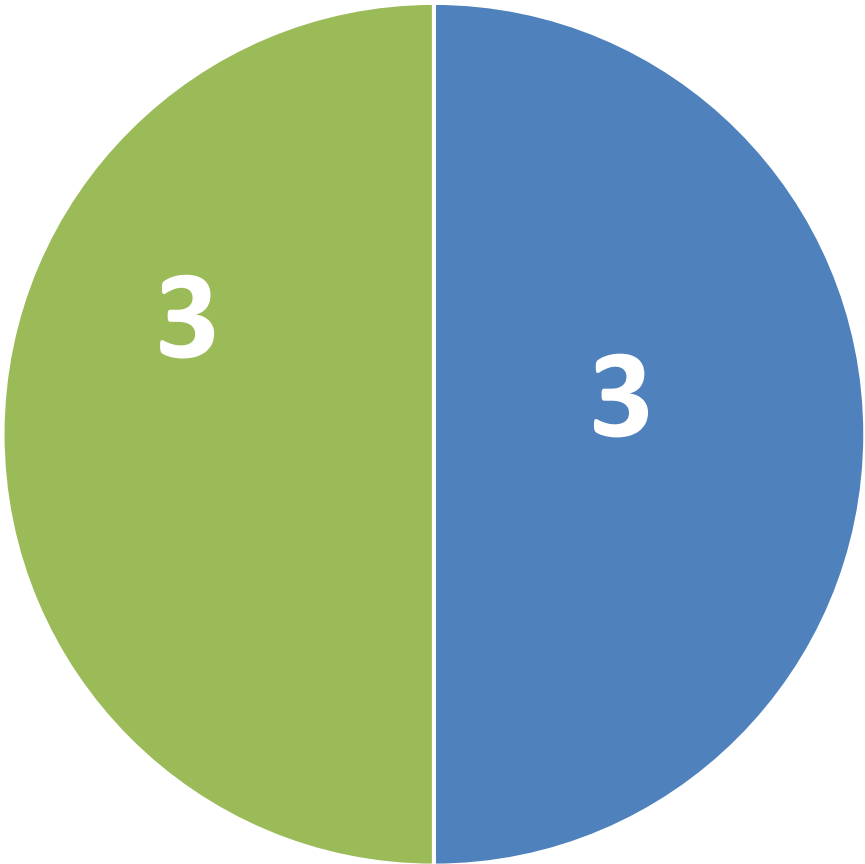
RFI's
RECEIVED
13

SUBMITTED
6

NO SUBMITTAL
4

LEAD
CONVERSION
0

RFI LEAD SOURCE



Potential
Capital
Investment

\$127M

Potential
Jobs

1,848

*Submitted RFI's

51
ANNUAL RFI'S
SUBMITTED

PAST/UPCOMING EVENTS

- 9/13: National Security Cyber, Land, Air, Sea and Space Summit
- 9/16: iC3 Life Science & Healthcare Innovation Summit
- 10/23: Governor's Small Business Summit (Women-Focused)



TEDC LEGISLATIVE UPDATE



TEXAS ECONOMIC DEVELOPMENT COUNCIL

LEGISLATIVE WRAP-UP REPORT

Texas 89th Legislative Session

EXECUTIVE SUMMARY



THANK YOU