



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Christine Taylor  
**DATE:** June 3, 2025

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Siddons Martin Emergency Group, LLC, through the Buy Board Cooperative Network Contract Nos. 698-23, 745-24, 746-24, and an authorized dealer for Skeeter Emergency Vehicles, LLC, through the Houston-Galveston Area Council of Governments (H-GAC) Cooperative Purchasing Program Contract No. FS12-23, for the purchase and repairs of fire apparatus and equipment for the Fleet Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8814 – awarded to Siddons Martin Emergency Group, LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$28,003,500.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

### **INFORMATION/BACKGROUND**

The City of Denton Fleet Services Department is establishing a contract for the purchase of fire apparatus and associated emergency equipment, as well as providing maintenance, parts, and repairs of existing and future emergency services equipment. The Fire Department has standardized the fire apparatus fleet to Pierce-manufactured units. Standardization of the fleet allows for greater efficiency with repairs, maintenance, part supplies, and equipment purchases. In Texas, Siddons Martin Emergency Group, LLC is the sole approved provider of Pierce engines, aerials, trucks, and associated equipment. They have multiple service providers in Texas, including a location in Denton.

The Fleet Services Department strategizes asset management, including planning for new acquisitions and asset replacement, integrated within the City's annual budget process. With emergency apparatus having an estimated life cycle of ten (10) years of frontline service and five (5) years in reserve, it is vital to plan replacements years in advance. Due to the build time for emergency apparatus, having a contract will allow the City to reserve spots on the build line utilizing a, no obligation, letter of intent which helps reduce lead time and offers the ability to receive significant pre-pay discounts, if the City chooses, for the purchase of pre-planned additions and replacements.

The asset replacement projections are determined through a combination of asset lifecycle analysis, operational demands, and budget considerations. Fleet Services utilizes a 15-point maintenance system to track the age, usage, and maintenance history of assets to identify when replacements are necessary to

maintain a cost-efficient and safe fleet. Additions are based on projected department growth, service expansions, or new operational requirements that necessitate increased fleet capacity. The contract value is based on historical spending levels and includes estimates for future assets and services.

Category	Estimated Contract Expenses					Total
	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	
Asset Additions	\$ -	\$3,550,000	\$3,650,000	\$3,750,000	\$3,850,000	\$14,800,000
Asset Replacements	-	3,100,000	1,700,000	1,750,000	1,800,000	8,350,000
Repair Services	660,000	680,000	700,000	730,000	750,000	3,520,000
<b>Sub Total</b>	<b>\$660,000</b>	<b>\$7,330,000</b>	<b>\$6,050,000</b>	<b>\$6,230,000</b>	<b>\$6,400,000</b>	<b>\$26,670,000</b>
Contingency 5%	33,000	366,500	302,500	311,500	320,000	1,333,500
<b>Total</b>	<b>\$693,000</b>	<b>\$7,696,500</b>	<b>\$6,352,500</b>	<b>\$6,541,500</b>	<b>\$6,720,000</b>	<b>\$28,003,500</b>

Pricing obtained through the Buy Board Cooperative Purchasing Network and the H-GAC Cooperative Purchasing Network have been competitively bid and meet the statutory requirements of Texas Local Government Code 271.102.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On February 1, 2005, the City Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

On June 6, 1995, City Council approved the interlocal agreement with the H-GAC Cooperative Purchasing Network (Ordinance 1995-107).

### **RECOMMENDATION**

Award a contract with Siddons Martin Emergency Group LLC, for the purchase and repairs of fire apparatus and equipment for the Fleet Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$28,003,500.

### **PRINCIPAL PLACE OF BUSINESS**

Siddons Martin Emergency Group, LLC  
Houston, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

Buy Board Contract 698-23 expires on May 31, 2026, 745-24 expires on September 30, 2027, and 746-24 expires on September 30, 2027. HGAC Contract FS12-23 expires on November 30, 2027.

### **FISCAL INFORMATION**

These products and services will be funded through the Capital Improvement Budget. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$28,003,500. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

## **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Presentation  
Exhibit 3: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Tom Gramer, 940-349-7467.

Legal point of contact: Marcella Lunn at 940-349-8333.