



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
www.cityofdenton.com

## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Christine Taylor  
**DATE:** March 25, 2025

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the approval of a first amendment to a contract between the City of Denton and Wastech Corporation, amending the contract approved by City Council on September 22, 2020, in the not-to-exceed amount of \$500,907.00; said first amendment to provide additional annual services and equipment replacements for the Smart Routing Solutions for the Solid Waste and Recycling Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 7169 – providing for an additional first amendment expenditure amount not-to-exceed \$125,226.00, with the total contract amount not-to-exceed \$626,133.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Promote Sustainability and the Environment.

### **INFORMATION/BACKGROUND**

The Solid Waste and Recycling Department has contracted with Wastech Corporation to provide a smart routing solution for its collections fleet. This routing software provides turn-by-turn navigation for the drivers and offers the ability to dynamically add notations onto stops to alert the drivers of any possible issues (i.e. low overhead lines or branches, gate codes, etc). The software provides near real-time completion data and issue tracking. When issues are encountered, the system allows for both driver notes and photos to be added to the system. The system also allows for photos to be added to many of the one-off collection requests. All of this extra information has made a considerable positive impact on the City's ability to service its customers and, most importantly, react to any concerns they may have.

The City's contract with Wastech Corporation is structured to bill based on the number of vehicles equipped with the hardware, a tablet, and an On-Board Diagnostics (OBD) plug-in, needed to run the program. In the years since initiating this contract, the Solid Waste and Recycling department has added additional vehicles to adequately serve our growing City. The original contract included equipment and licenses for 45 tablets (ICIs) and 60 OBD plug-ins (PODs). As of January 2024, this number has increased to 67 ICIs and 61 PODs. Over the past almost four years about two dozen tablets have been replaced due to damage.

The City's contract with Wastech Corporation expires on September 22, 2025, and the Solid Waste and Recycling Department will begin looking into renewal; however, the remaining NTE amount of this contract will not be enough to cover the final year of the contract or allow for any replacement parts that

may be needed throughout the year. The additional funding requested by this amendment will help complete the remainder of the contract and continue the smart routing program through September 22, 2025.

**PRIOR ACTION/REVIEW (Council, Boards, Commissions)**

On September 22, 2020, the City Council approved a contract with Rubicon Global, LLC. in the not-to-exceed amount of \$500,907 (Ordinance 20-1835).

On February 4, 2025, Purchasing executed an Assignment of Contract from Rubicon Global, LLC to Wastech Corporation.

On March 24, 2025, this item will be presented to the Public Utilities Board (PUB) for consideration.

**RECOMMENDATION**

Award Amendment No. 1 with Wastech Corporation, to provide additional annual services and equipment replacements for the Smart Routing Solutions for the Solid Waste and Recycling Department, in a not-to-exceed amount of \$125,226, for a total amended contract amount of \$626,133.

**PRINCIPAL PLACE OF BUSINESS**

Wastech Corporation  
Portland, OR

**ESTIMATED SCHEDULE OF PROJECT**

This contract expires on September 22, 2025.

**FISCAL INFORMATION**

These services are funded from Software Licenses account 660001.7803. Requisitions will be entered on an as-needed basis. The total amended amount of this contract is \$626,133. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

**EXHIBITS**

Exhibit 1: Agenda Information Sheet

Exhibit 2: Original Ordinance, Contract, and Assignment of Contract

Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: J.J. Tips, 940-349-8042.

Legal point of contact: Marcella Lunn at 940-349-8333.